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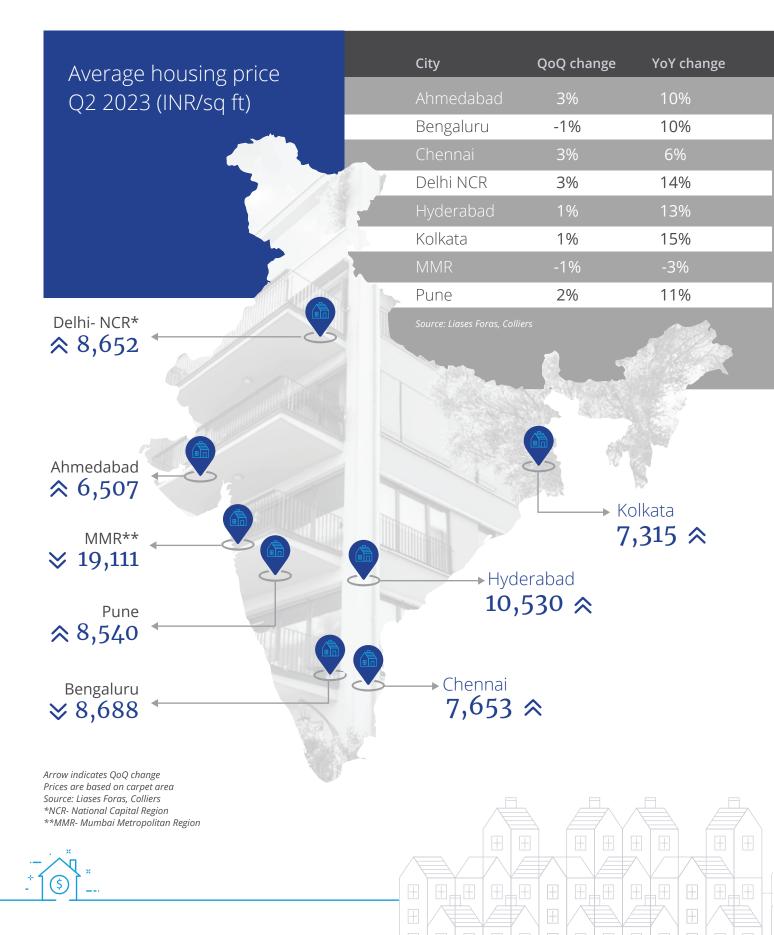
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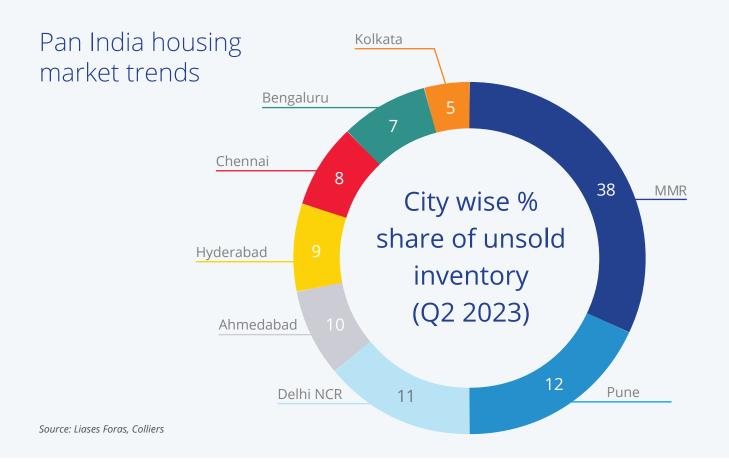
III CARGONIA MARCONIA

India | August '23

Housing Price-tracker

Pan India housing market trends





Pan India unsold inventory (Q2 2023)



Source: Liases Foras, Colliers

Key Takeaways

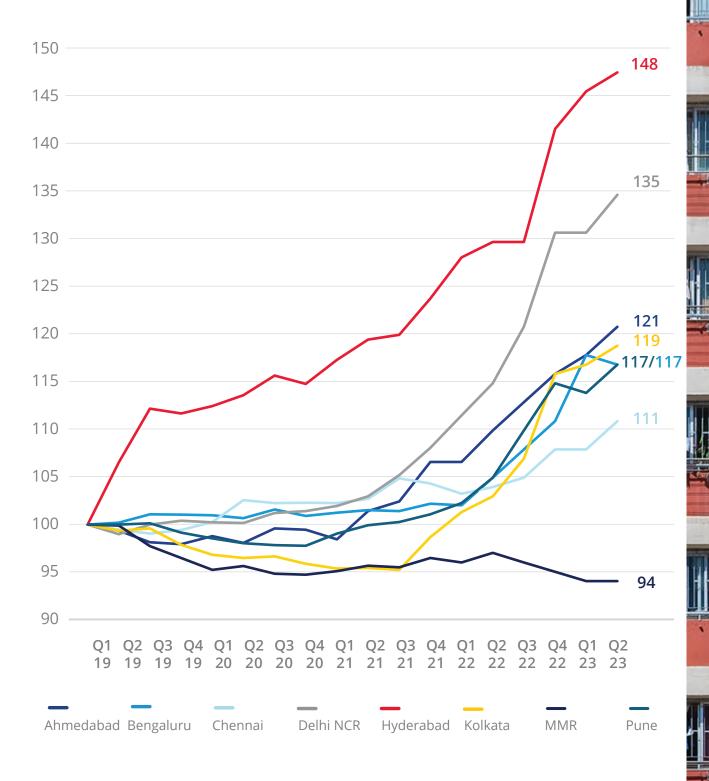
Average housing prices in Pan India rose 7% YoY at INR9,625 per sq ft during Q2 2023, led by robust housing demand which in turn was led by continued positive homebuyer sentiment amidst stable interest rates.

All the eight cities except MMR saw an increase in housing prices with Kolkata witnessing the steepest rise at 15% YoY, closely followed by Delhi NCR at 14%.

On the back of sturdy sales and continued positive market sentiment, there is a consistent rise in new launches in Pan India. Resultantly, under construction units form about 95% of the total unsold inventory across the top eight cities in India.

Delhi NCR witnessed the steepest drop in unsold inventory levels at 7% YoY, signaling revival in market fundamentals.

Housing price index* - Top 8 cities



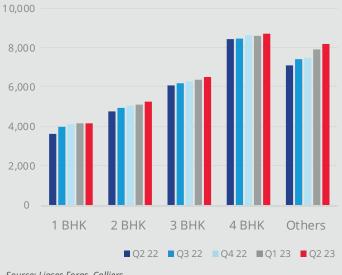
Source: Liases Foras, Colliers * Prices are indexed to Q1 2019

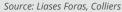


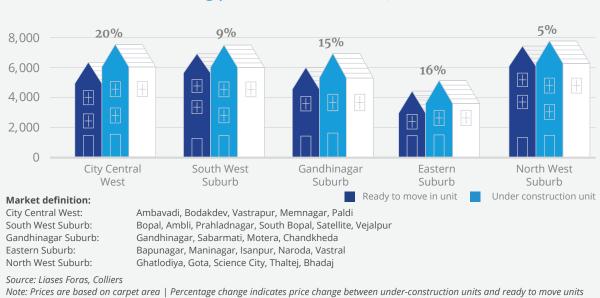
Housing prices **surge 10%** YoY, despite rise in unsold inventory

- In Q2 2023, housing prices in the city rose 10% YoY largely led by Jantri rate hike. Moreover, the government has proposed a 15-20% increase in development charges, which will further push the housing prices.
- Gandhinagar suburb saw the highest price rise in the region at 14% YoY followed by Eastern suburb.
- Unsold housing units increased by 26% YoY due to a surge in new property launches, particularly in the Northwest suburb. The growth in this micro market is fuelled by heightened commercial activities and land availability.

Price trend based on configuration (INR/sq ft)







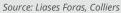
Bengaluru

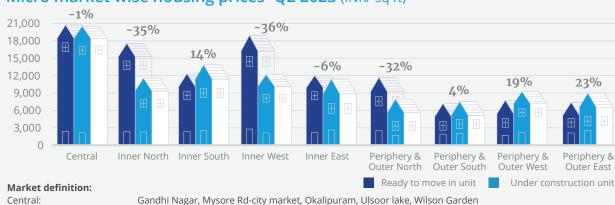
Housing prices rise 10% YoY, amidst healthy demand momentum

- Price trend based on configuration (INR/sq ft)
- Overall housing prices in Bengaluru increased 10% YoY during Q2 2023, with prices in Periphery and Outer West region witnessing the highest rise of 42% YoY led by upcoming high-end projects.
- 3BHK units saw the highest rise in prices with a **12% rise** YoY followed by 2BHK units.
- Majority of the unsold units are in Periphery & Outer East with 35% share followed by **Periphery** & Outer South with 27% share.

14,000







Micro market wise housing prices- Q2 2023 (INR/ sq ft)

Inner North: Inner South: Inner West: Inner East: Periphery & outer North: Periphery & outer South: Periphery & outer West: Periphery & outer East:

Gandhi Nagar, Mysore Rd-city market, Okalipuram, Ulsoor lake, Wilson Garden Hebbal-Sanjaynagar, Malleshwaram, Nagavara, Richards Town, RT Nagar main Rd area Bannerghatta Rd-JP Nagar Ph-4, Basavanugudi, Jayanagar Block-5, JP Nagar ph-3, ORR-JP Nagar Ph-5 Deppanjali Nagar, Hosahalli, Rajaji Nagar, Vijay Nagar, Yeshwantpur-Nandidi Layout Ejipura, Indranagar, Kormangala Block 3, Mahadevpura, Old Madras Rd-Krishnarajpuram Devanahalli, Hennur-Bagalur-Narayanapura, Sahakar Nagar, Yelahanka Satellite town Attibele Sarjapur Village Jn, BTM Layout, Bommanahalli, Electronic city ph-2, RR Nagar-Kenchanahalli Kengeri Satellite town, Tumkur Rd-Nagarandra, Nayandahalli, ORR-Nagarbhavi, Yeshwantpur Hoskote Village, HSR layout sector 1, Kadugodi-Sadarmangala, Old Madras Rd-Aavalahalli, Whitefield Rd

Source: Liases Foras, Colliers Note: Prices are based on carpet area | Percentage change indicates price change between under-construction units and ready to move units

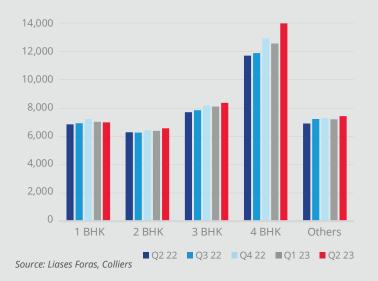
Chennai

Housing Prices increase by 6% on YoY basis

Overall housing prices in Chennai increased 6% YoY amidst healthy demand. Expansion of new metro corridors is likely to further drive residential demand and prices in (Centre) Chennai, Ambattur, Madhavaram and West Poonamallee region.

- Prices for 4BHK configurations rose the highest at 19% on a YoY basis.
- About 44% of the unsold units fall in the price range of INR5,000-7,500 per sq ft of which majority are present in (Coastal) Chengalpattu.

Price trend based on configuration (INR/sq ft)





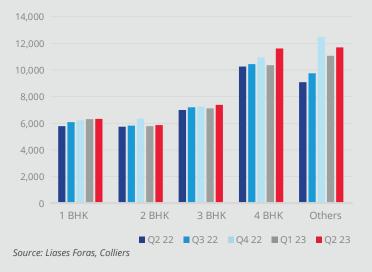
Delhi-NCR

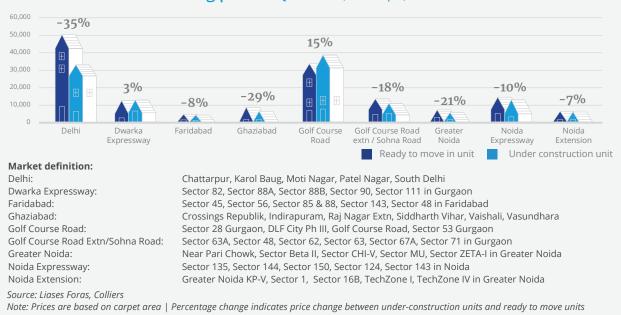
Unsold inventory **drops 7%** YoY; only city in Pan India to witness a drop



- Delhi NCR saw a **14% YoY rise** in housing prices in Q2 2023. The newly developed Dwarka Expressway and the upcoming 50 km 6-lane highway are likely to boost residential demand in Delhi, Gurugram, Ghaziabad and Noida.
- With a **7% dip** YoY, unsold units in Delhi NCR continues to drop for the two quarters. About 94% of the total unsold units in the region are under-construction.
- Maximum number of unsold units are in **Noida**. About 47% of the unsold units in Noida falls in the price range of INR2,500 – 5,000 per sq ft.

Price trend based on configuration (INR/sq ft)





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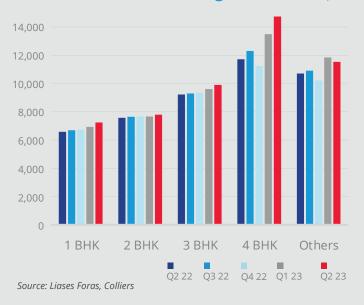


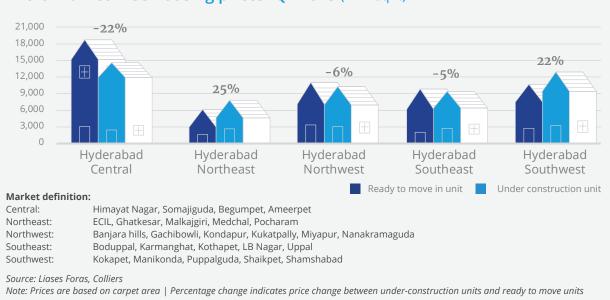
_Hyderabad

Housing prices continue to rise **13%** YoY

- Overall, housing prices surged 13% YoY with Central Hyderabad witnessing the highest rise at 69% YoY amidst launch of new high-end projects.
- Prices of 4 BHK units saw the highest increase at 19% YoY, followed by 1 BHK units at 16% YoY.
- Unsold inventory increased by 24% YoY, largely led by the spurt in launches along Southwest micro market. Housing prices for newly launched projects are expected to grow amidst steady rise in land values and higher demand.

Price trend based on configuration (INR/sq ft)



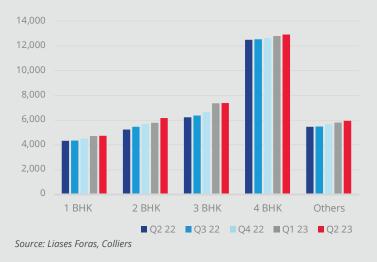


Kolkata

Housing prices rise 15% YoY, highest in Pan India

- During Q2 2023, overall housing prices increased 15% YoY in the city, highest across the top eight cities in India. Outer Kolkata witnessed a 1.8X YoY price rise due to upcoming high-end projects.
- Prices of 3 BHK units saw the highest rise at 18% YoY, followed by 2 BHK units owing to the rise in demand in these configurations.
- East Kolkata accounts for the highest share of unsold units in the city with **35%** share. Majority of these units fall in the price range of INR5,000 – 7,500 per sq ft.

Price trend based on configuration (INR/sq ft)





Micro market wise housing prices- Q2 2023 (INR/ sq ft)

under construction units. Outer Kolkata has high-end under-construction properties, hence under-construction units are priced relatively higher. Prices are based on carpet area | Percentage change indicates price change between under-construction units and ready to move units

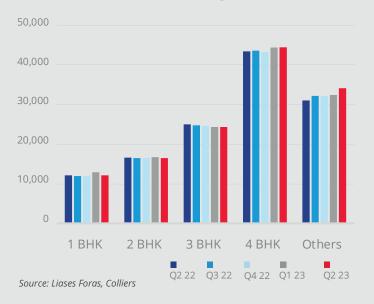
MMR

Significant new **launches** in MMR keep housing prices **stable**



- Average housing prices in the region saw a marginal dip of 3% YoY led by rising unsold inventory. However, prominent micro markets within the region saw a price rise of 3-5% YoY, on the back of surge in demand.
- Western and extended central suburb saw significant new launches during the quarter, leading to a rise in unsold inventory levels by **21%** YoY.
- As a result, extended central suburb accounted for the bulk of unsold units at **26%** share, with majority of the units falling in the price range of INR7,500 – 10,000 per sq ft.

Price trend based on configuration (INR/sq ft)





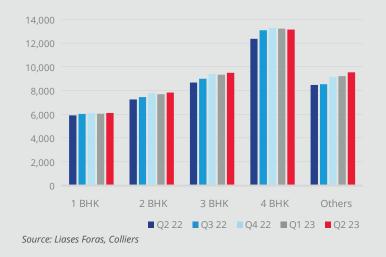
Pune

Housing prices in Pune **surge 11%** YoY, amidst strong demand



- Housing prices increased 11% YoY in Q2 2023 amidst rising demand for high-end residential units. Housing prices in Camp and Nagar Road saw the highest rise in the city at 13% YoY each.
- Prices of 2 BHK and 3 BHK units have shown maximum rise of 8-9% YoY, with increasing demand.
- Maximum unsold units in Pune fall in the price range of INR5,000- 7,500 per sq ft. Chinchwad continues to account for the highest share of unsold units with **41%** share.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q2 2023 (INR/ sq ft)



ready to move units



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Deepak Goradia

Vice President (West)

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